

Subcontracting to Prime Providers

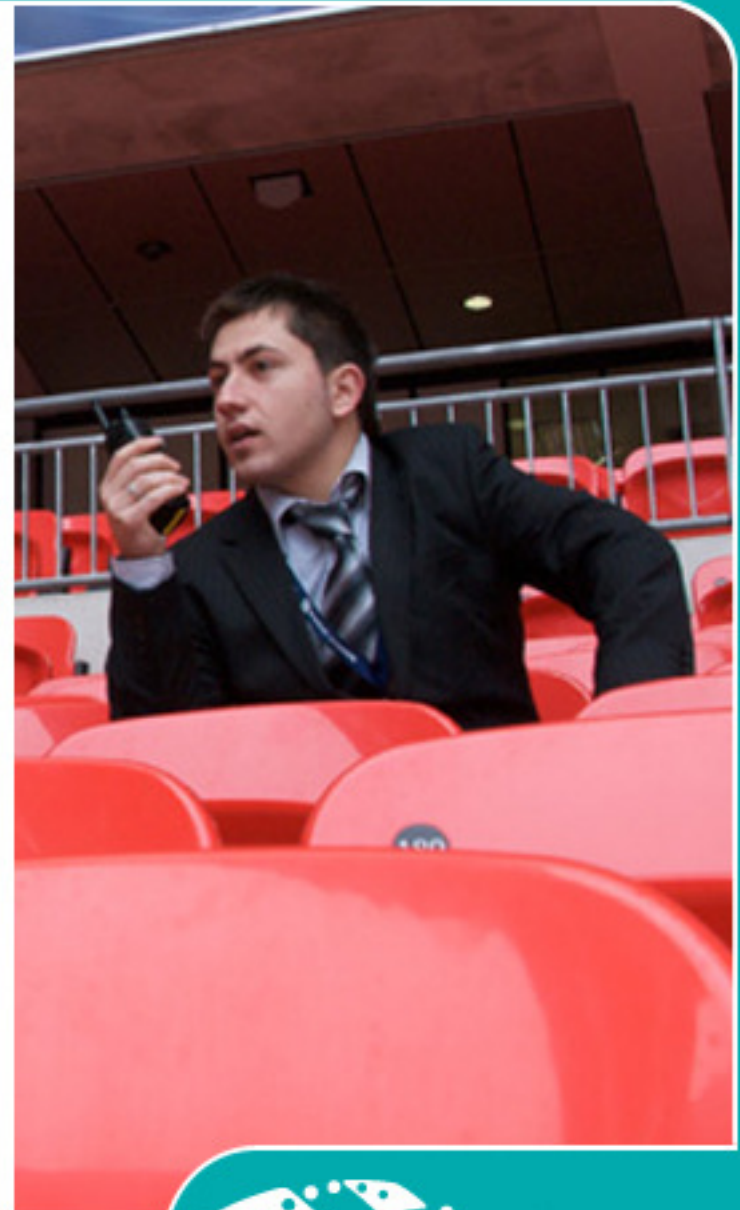
ESF - Families with multiple problems



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Introduction

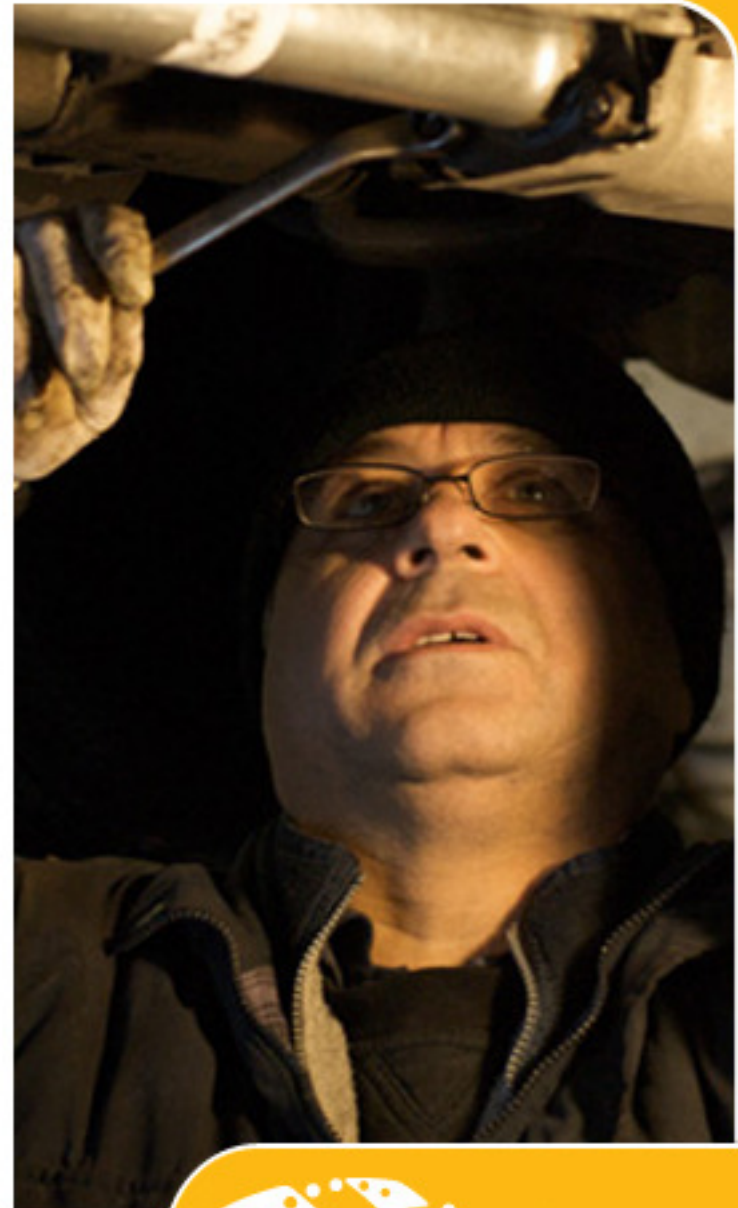
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London Prime Providers

- Role of Prime Providers on the Framework
- A4e, Atos Origin, BBWR, CDG, Eaga, Exemplas, G4S, Ingeus, Maximus, Prospects, Reed in Partnership, Sarina Russo, Seetec, Serco, Skills Training UK and Working Links



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Getting involved

- All Primes will have a selection process
 - Website
 - EOI
 - Partner events
- The Ingeus selection process
 - Partner Network
 - Preferred Suppliers
 - Advertising opportunities



What Primes look for

- Size, capacity and infrastructure
- Geographical coverage
- Previous performance
- Quality and Compliance
- Specific strengths and USPs



Expertise for ESF

- An understanding of how existing support services in the locality fit together
- Local expertise
- Experience working alongside family units/workless households
- Experience of working closely with local authorities
- A commitment to performance
- Ability to 'add value'
- Thorough financial and volume planning
- A good sense of strengths and weaknesses





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